



Greenwich University

COURSE OUTLINE

SPRING 2019 Term

- **Course** : **Business & Labour Law**
- **Code** : **GMAG 206**

ADMINISTRATIVE INFORMATION

- **Instructor** : **Ms. Pooja Luchman**
- **Instructor's Email** : **pooja@greenwich.edu.pk**
(Assignments given should be sent to the instructor via email above for marking. After checking they will be returned before the next class.)
- **Class Session** : **March 25, 2019 – July 20, 2019**
- **Class Timings** : **Tuesday, 09:00 Am - 11:00 Am**

A 10-minute break will be given. Any student coming late or returning late after the break will be considered absent for that day.

In case of cancellation / makeup of a class you will be notified through the website of Greenwich and / or through your Greenwich email account.

ATTENDANCE:

100% class attendance is mandatory for the students to enable them to appear in the final examination. However, in case of an emergency / serious illness the students will be eligible to (02) absences during the whole semester.

RULES AND REGULATIONS:

- All mobile phones must remain switched off or kept on silent / vibration mode) for the entire duration of a class. Any breach of this rule will lead to immediate confiscation of the phone, which will only be returned after the semester is over.
- Smoking is strictly prohibited on the entire campus, except the cafeteria.
- No food, drinks, gum or beetle-nut (chalia) are allowed inside the classroom.
- In order to maintain the sanctity and decorum on the University Campus, all male and female students are required to be dressed in a decent and appropriate manner. The University shall take a particularly stern view of any kind of immodest and revealing clothes.
- The Student ID Card must be displayed while attending class.

- Cheating, plagiarism, offensive language and disruptive behavior will be addressed according to policies for academic misconduct mentioned in the Students' Handbook.

COURSE OBJECTIVES:

This course is designed to acquaint the students with Business and Labour Laws. The course will provide guidelines to think pragmatically for the solution of Business and Industrial problems

LEARNING OUTCOMES

At the conclusion of this course, the student will be:

1. To provide basic philosophy of conventional Business Law so to enable a student to critically analyze these laws with those present in other legal system.
2. At the conclusion of this course, the student will be:
3. To know about the basic concepts of conventional business law.
4. To know about basic aspect of conventional Business Law
5. To explain that how such different aspects can be practically applied in the modern market
6. Can determine various hurdles in the way of implementation of such Laws in the modern market
7. Can put forward some suggestion that how such hurdles can be removed
8. Can describe easily advantages of conventional Business Law in the business activities
9. Can describe disadvantages of conventional Business Law
10. Can determine that how business can be made profitable in the eyes of philosophy of such Laws
11. Can compare the conventional Business Law with other conventional business laws

TEACHING METHODOLOGY:

- Lectures
- Assignments
- Presentation by students
- Report
- **Case Studies**

PERFORMANCE REQUIREMENTS:

Complying with the course requirements with active class participation and timely submission of assignments. and other project reports.

MATERIAL / RESOURCES:

RECOMMENDED TEXTS:

1. Mercantile Law by M.C.Shukla

Reference Texts:

1. Mercantile Law & Industrial Law (1995 Edition)
By Mr. Q.A. Wadood
2. Mercantile & Industrial Laws in Pakistan
By Prof. Dr. Khawaja Amjad Saeed
3. Business Law By Khalid Mahmood Cheema
4. Mercantile Law-Relevant Acts and Ordinances By I.R. Hashmi:

EVALUATION METHODS AND ASSIGNMENTS:

- Quizzes will be given in every class based upon the lesson taught in the previous session. The teacher will mark and return them to the students in the same/next class.
- Students who maintain 100% attendance in a minimum course load of five will be awarded a certificate and his/her name/picture will be placed on the notice board
- Class Assignments will be given regularly.
- Class participation
- Portfolios should be maintained by students of all their assignments, quizzes, /presentation, etc. The portfolios must be submitted to the instructor in the 14th class. The portfolios will be returned to the students prior to the final examination.
- Mid-Term and Final Examination
- Final exams will comprise questions based on the entire syllabus, including the teaching done before the Mid-Term Exam.
- **Report:** The students will be assigned, individually, or in groups to write term paper / report based on visit to the corporate entities / markets and discussions with professionals and practitioners. All such visits will be undertaken through official transmittal letters to be issued by the University on the request of students and / or faculty.

GRADING:

*	Report & Article Presentation	15%
*	Quizzes.....	5%
*	Case Study	10 %
*	Mid-term Examination.....	30%
*	Final Examination	40%

Portfolios should be maintained by students of all their assignments, quizzes, /presentation, etc. The portfolios must be submitted to the class teacher in the 12th class. The portfolios will returned to the students prior to the final examination.

COURSE CONTENTS WEEK WISE

WEEK – I.

Introduction to Law & Legal System

- Sources of Law, Legal System in Pakistan, History Struggle & freedom of Judiciary in Pakistan

WEEK – II.

Law of Contract

- Introduction & Definition of Business Law
- Definition & Formation of Contract
- Parties To a Contracts
- Formation of Contracts

WEEK – III.

Law of Contract

- Voidable Contracts and their Types.
- Performance of Contracts
- Termination & Discharge of Contracts.
- Breach of Contracts

WEEK – IV.

Contracts of Indemnity /Guarantee

- Rights of the Indemnity Holder
- Distinction between Indemnity and Guarantee.
- Guarantee and parties thereto
- Rights of Surety

- Types of Guarantee
- Discharge of surety.

Bailment and Pledge

- Characteristics and Kinds
- Duties of Bailor & Bailee
- Rights of Bailor & Bailee
- Discharge of Bailment Contract
- Difference Between bailment & Pledge
- Duties of Pawnor & Pawnee
- Rights of Pawnor & Pawnee

WEEK – V.

Local/International Case Study

Week VI

Law of Agency

- Agency how constituted
- Duties and rights of Agents
- Agent & Servant
- Rights & Duties of Agent
- Rights & Duties of Principal
- Rights & Duties of Surety
- Termination & Discharge of Contract of Agency

WEEK – VII.

Law of Sale of Goods

- Essentials of sale Agreement
- Difference between sale & Agreement to Sell
- Kinds of Goods
- Modes of fixing price.
- Conditions & Warranties
- Implied Conditions & Warranties
- Execution of Contract of Sale.
- Kinds of delivery
- Unpaid seller and His rights

WEEK – VIII.

MID-TERM EXAMINATION

WEEK – IX.

The Law of Partnership

- Definition and test of Partnership
- Types of Partners, Duties & Responsibilities among each other and with third parties
- Partnership Property
- Formation and Registration of Firms
- Dissolution and Settlement of Accounts

WEEK – X.

The Law of Negotiable Instruments

- Meaning of Negotiable Instruments
- Types of Negotiable Instruments
- Parties to negotiable Instruments
- Negotiation, endorsement, acceptance Presentment and Dishonor
- Pres of Mat of Pres/Report
- Cheques and Principles related thereto
- Discharge of Parties from Liabilities

WEEK – XI.

The Laws of company

- Kinds of Companies
- Distinction between various Corp entities
- Concept of Limited Liability
- Corporate veil & its Piercing
- Share Capital and its components
- Procedure for Incorporation of Pvt & Public Company

Week XII

The Laws of company

- Various kinds of shares
- Rights and duties of various share holders
- Annual Meetings and their importance.
- Dissolution formalities.
- Significance and importance of prospectus and contents thereof
- Doctrine of Constructive Notice
- Doctrine of Indoor Management
- Shares & Debentures

WEEK – XIII.

Industrial Relations & Labor Law

- Law relating to workers
- Factories Ordinance
- Minimum Wages
- Safety Rules

WEEK – XIV.

Presentations

WEEK – XV.

Presentations

WEEK – XVI.

FINAL EXAMINATION

-----*For Office Use Only*-----

Dean: : _____ Date: ____ / ____ / 2019

Head of Department: : _____ Date: ____ / ____ / 2019

Faculty Member: : _____ Date: ____ / ____ / 2019

Uploaded on the website by: _____ Date: ____ / ____ / 2019